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### 19/07 BT Business Plan (Special Offer 1)

Between 21st May 2007 and 20th September 2007 inclusive, Business Customers will be able to apply for reduced pence per minute call rates to Local Geographic, National Geographic and most UK Mobile numbers at all times of day.

The BT Business Plan (Special Offer 1) rates will be available from 21st May 2007.

Customers wishing to take advantage of the Special Offer must enter into a BT Business Plan Contract of 12 or 24 months Contract Period and commit to an Annual Nominal Committed Call Spend of £5000.00, £30000.00, £100000.00 or £200000.00 per annum (exc VAT).

In order to qualify for the Special Offer the Customer must:

- 1) register for the Offer by completing Section 1 of the BT Business Plan (Special Offer 1) Application Form (the Application Form), which must be returned to BT on or before 20th September 2007;
- 2) following (or in conjunction with) registration, apply, via the Customer's Account Manager for a draft Inventory. BT will then produce and return to the Customer a draft Inventory for checking;
- 3) complete and sign Section 2 of the Application Form, which must be returned with the approved Inventory to BT on or before 20th May 2008. Section 2 should only be completed once the Customer is satisfied the Inventory is correct.

Customers moving from an existing contract will be subject to any existing Terms and Conditions regarding migration, reconciliation and reward of that existing contract.

The Terms and Conditions applicable to BT Business Plan, including Migration and Reconciliation rules, will apply as specified in the Price List, Section 56Part 12'BT Business Plan'

BT Business End of Contract Period Credit is not available with this offer.

BT Business Plan (Special Offer 1) is not compatible with Access Credit Scheme (ACS), Exchange Line Credit Scheme (ELCS) or the Business Line Reward Online discount scheme.

BT Business Plan (Customer Based) with BT Mobile and Reward, and BT Business Plan (Customer Based) with BT Mobile are not available with this offer

The Special Offer rates will apply to the Customer's Contract for the contract period (12 or 24 months as selected) commencing from the Operational Service Date (to be specified by BT) and will continue thereafter until the Customer's BT Business Plan Contract is terminated or BT varies the rates upon 14 days notice.

#### **FAIR USE POLICY**

Customers may spend no more than 75%% of their calls bill on UK Mobile calls in each 12 month period of their contract, effective from their operational start date. Should spend on UK Mobile calls exceed this value, the excess UK Mobile call charges will attract a surcharge of 50%%.

(e.g. a customer whose call spend is £10000.00 and spends £9000.00 on UK Mobile calls would be surcharged 50%% of £1500.00, the excess UK Mobile call spend between actual UK Mobile call spend of £9000.00 and the maximum fair use spend of £7500.00. In this example the surcharge would be £750.00 and the actual billed amount would be £10750.00.)

#### SPECIAL OFFER RATES

**TABLE 1**: Local and National Call prices

<b>Annual Nominal Committed Call Spend</b>	Pence per minute - At all times		Set Up Fee per call - At all times	
	Local and National Calls *		Local and National Calls *	
	Exc VAT	Inc VAT	Exc VAT	Inc VAT
	Pence	Pence	Pence	Pence
£5000.00	n/a	n/a	n/a	n/a
£30000.00	n/a	n/a	n/a	n/a
£100000.00	n/a	n/a	n/a	n/a

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ĺ	<b>Annual Nominal Committed Call Spend</b>	Pence per minute - At all times		Set Up Fee per call - At all times	
ı		Local and National Calls *		Local and National Calls *	
ı		Exc VAT	Inc VAT	Exc VAT	Inc VAT
ı		Pence	Pence	Pence	Pence
I	£200000.00	10.00	12.00	13.00	15.60

<sup>\*</sup> Includes calls charged at g21 rate and shown as 11 under Categorisation for Customer Options in Section 2Part 11 of the Price List

#### Access Charge for calls to 084, 087, 09 & 118 numbers

Non geographic call services – see Notices 2015 - 10/15 - Changes to charges for non-geographic calls (084, 087, 09 and 118) on business fixed lines

The Access Charge for calls to Non geographic numbers -084, 087, 09, & 118 - will be set at the same rate as the national geographic call.

**TABLE 2**: Fixed to UK Mobile Call prices.

<b>Annual Nominal Committed Call Spend</b>	Pence per minute - At all times		Set Up Fee per call - At all times	
	Fixed to UK Mobile Calls *		Fixed to UK Mobile Calls *	
	Exc VAT	Inc VAT	Exc VAT	Inc VAT
	Pence	Pence	Pence	Pence
£5000.00	n/a	n/a	n/a	n/a
£30000.00	n/a	n/a	n/a	n/a
£100000.00	n/a	n/a	n/a	n/a
£200000.00	14.40	17.28	13.00	15.60

<sup>\*</sup> These call prices refer to calls to chargebands fm1, fm3, fm4, fm5, fm6, fm7, fm8 and fm9.

These calls attract a set up fee.

A monthly fee of £1.00 (excl VAT) per exchange line / ISDN channel will be applied throughout the course of the contract.

#### **TABLE 3**: Other Call Charges

The charges for all other call types are specified in the Price List, Section 56Part 12'BT Business Plan', and the rates for the Nominal Committed Call Spend under this Special Offer will align to the rates for the Nominal Committed Call Spend under the standard BT Business Plan (Customer Based) Contract as indicated below.

Special Offer Nominal Committed Call Spend	Standard BT Business Plan Nominal Committed Call Spend
£5000.00p.a	£5000.00p.a
£30000.00p.a	£30000.00p.a
£100000.00p.a	£100000.00p.a
£200000.00p.a	£100000.00p.a

TABLE 4: Prices for Calls to Personal Numbering Services Chargeband PN99

Annual Nominal Committed Call Spend	Pence per minute - At all times		Set Up Fee per call - At all times	
	Fixed to UK Mobile Calls *		Fixed to UK Mobile Calls *	
	Exc VAT	Inc VAT	Exc VAT	Inc VAT
	Pence	Pence	Pence	Pence

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£5000.00	14.40	17.28	13.00	15.60
£30000.00	14.40	17.28	13.00	15.60
£100000.00	14.40	17.28	13.00	15.60
£200000.00	14.40	17.28	13.00	15.60

British Telecommunications plc

14 May 2007