

## **Performance Indicators - Q3 2005/6 - Restatements in red**

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BT Group Results - Restated and under IFRS	2004/05 Q1 Actual BT Group	Better / (worse) vs Pr Year %	2005/06 Q1 Actual BT Group	2004/05 Q2 Actual BT Group	Better / (worse) vs Pr Year %	2005/06 Q2 Actual BT Group	2004/05 Q3 Actual BT Group	Better / (worse) vs Pr Year %	2005/06 Q3 Actual BT Group	2004/05 Q4 Actual BT Group	2004/05 Full Year Actual BT Group
<b>Turnover</b>											
BT Retail	2,184	(3.7)	2,104	2,205	(3.8)	2,122	2,160	(2.6)	2,103	2,149	8,698
BT Wholesale	2,273	1.4	2,304	2,263	0.7	2,278	2,272	1.5	2,306	2,287	9,095
BT Global Services	1,727	17.8	2,035	1,791	15.4	2,067	1,810	19.4	2,161	2,160	7,488
Other	7	(14.3)	6	6	(33.3)	4	6	(50.0)	3	6	25
Eliminations	(1,672)	(2.8)	(1,718)	(1,711)	0.4	(1,704)	(1,712)	1.2	(1,691)	(1,782)	(6,877)
<b>Group Turnover</b>	<b>4,519</b>	<b>4.7</b>	<b>4,731</b>	<b>4,554</b>	<b>4.7</b>	<b>4,767</b>	<b>4,536</b>	<b>7.6</b>	<b>4,882</b>	<b>4,820</b>	<b>18,429</b>
<b>Leaver costs</b>	<b>102</b>	<b>-</b>	<b>6</b>	<b>8</b>	<b>-</b>	<b>37</b>	<b>12</b>	<b>-</b>	<b>23</b>	<b>44</b>	<b>166</b>
<b>EBITDA Inc. leaver costs</b>											
BT Retail	183	(5.5)	173	191	7.9	206	183	8.7	199	197	754
BT Wholesale	931	6.7	993	965	(0.3)	962	984	(0.8)	976	984	3,864
BT Global Services	193	20.7	233	228	(5.7)	215	239	1.3	242	301	961
Other	(20)	110.0	(42)	26	(234.6)	(35)	(6)	500.0	(36)	(42)	(42)
<b>Group EBITDA</b>	<b>1,287</b>	<b>5.4</b>	<b>1,357</b>	<b>1,410</b>	<b>(4.4)</b>	<b>1,348</b>	<b>1,400</b>	<b>(1.4)</b>	<b>1,381</b>	<b>1,440</b>	<b>5,537</b>
<b>Depreciation &amp; amortisation of intangibles</b>											
BT Retail	38	10.5	34	38	(2.6)	39	33	(9.1)	36	38	147
BT Wholesale	479	4.6	457	477	3.1	462	473	1.3	467	485	1,914
BT Global Services	131	(16.0)	152	138	(14.5)	158	133	(20.3)	160	148	550
Other	52	(26.9)	66	51	35.3	33	56	16.1	47	74	233
<b>Group Depreciation</b>	<b>700</b>	<b>(1.3)</b>	<b>709</b>	<b>704</b>	<b>1.7</b>	<b>692</b>	<b>695</b>	<b>(2.2)</b>	<b>710</b>	<b>745</b>	<b>2,844</b>
<b>Op Profit Inc. leaver costs</b>											
BT Retail	145	(4.1)	139	153	9.2	167	150	8.7	163	159	607
BT Wholesale	452	18.6	536	488	2.5	500	511	(0.4)	509	499	1,950
BT Global Services	62	(30.6)	81	90	36.7	57	106	22.6	82	153	411
Other	(72)	(50.0)	(108)	(25)	(172.0)	(68)	(62)	(33.9)	(83)	(116)	(275)
<b>Underlying Group Op Profit</b>	<b>587</b>	<b>10.4</b>	<b>648</b>	<b>706</b>	<b>(7.1)</b>	<b>656</b>	<b>705</b>	<b>(4.8)</b>	<b>671</b>	<b>695</b>	<b>2,693</b>
Net Finance Costs	(155)	8.4	(142)	(154)	35.1	(100)	(149)	13.4	(129)	(141)	(599)
Share of post tax profits/losses of associates and joint ventures	(7)	171.4	5	(3)	200.0	3	(10)	130.0	3	6	(14)
<b>Underlying PBT</b>	<b>425</b>	<b>20.2</b>	<b>511</b>	<b>549</b>	<b>1.8</b>	<b>559</b>	<b>546</b>	<b>(0.2)</b>	<b>545</b>	<b>560</b>	<b>2,080</b>
Specific Items : Net gains (losses)	(14)	-	(12)	22	-	(70)	249	-	0	17	274
<b>Reported PBT</b>	<b>411</b>	<b>21.4</b>	<b>499</b>	<b>571</b>	<b>(14.4)</b>	<b>489</b>	<b>795</b>	<b>(31.4)</b>	<b>545</b>	<b>577</b>	<b>2,354</b>
Tax - Underlying	(113)	(14.2)	(129)	(143)	2.8	(139)	(140)	4.3	(134)	(145)	(541)
Tax on specific items	4	-	4	1	-	21	3	-	0	8	16
Tax rate	26.6%	-	25.2%	26.0%	-	24.9%	25.6%	-	24.6%	25.9%	26.0%
Minorities	0	-	0	1	-	0	0	-	0	0	1
<b>Net Income</b>	<b>302</b>	<b>23.8</b>	<b>374</b>	<b>430</b>	<b>(13.7)</b>	<b>371</b>	<b>658</b>	<b>(37.5)</b>	<b>411</b>	<b>440</b>	<b>1,830</b>
<b>EPS before specific items</b>	<b>3.6</b>	<b>25.0</b>	<b>4.5</b>	<b>4.8</b>	<b>4.2</b>	<b>5.0</b>	<b>4.8</b>	<b>2.1</b>	<b>4.9</b>	<b>4.9</b>	<b>18.1</b>
<b>EPS after specific items</b>	<b>3.5</b>	<b>25.7</b>	<b>4.4</b>	<b>5.0</b>	<b>(12.0)</b>	<b>4.4</b>	<b>7.7</b>	<b>(36.4)</b>	<b>4.9</b>	<b>5.2</b>	<b>21.5</b>
<b>Net Dividend</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5.30</b>	<b>-</b>	<b>6.50</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3.90</b>	<b>9.20</b>
<b>Average Number of Shares in Issue</b>	<b>8,557</b>	<b>-</b>	<b>8,471</b>	<b>8,535</b>	<b>-</b>	<b>8,456</b>	<b>8,512</b>	<b>-</b>	<b>8,407</b>	<b>8,493</b>	<b>8,524</b>
<b>Capital Expenditure</b>	<b>694</b>	<b>(3.2)</b>	<b>716</b>	<b>803</b>	<b>13.6</b>	<b>694</b>	<b>770</b>	<b>1.4</b>	<b>759</b>	<b>744</b>	<b>3,011</b>
<b>Net Debt</b>	<b>8,422</b>	<b>3.6</b>	<b>8,121</b>	<b>8,373</b>	<b>2.9</b>	<b>8,133</b>	<b>8,046</b>	<b>(0.8)</b>	<b>8,113</b>	<b>7,893</b>	<b>7,893</b>

EXTERNAL REVENUE BY SEGMENT	2003/4*					2004/5					2005/6		
	Q1 £m	Q2 £m	Q3 £m	Q4 £m	Total £m	Q1 £m	Q2 £m	Q3 £m	Q4 £m	Total £m	Q1 £m	Q2 £m	Q3 £m
Consumer	1,495	1,487	1,493	1,462	5,937	1,416	1,410	1,400	1,373	5,599	1,324	1,336	1,324
Major Corporate	1,388	1,383	1,377	1,615	5,763	1,391	1,412	1,440	1,693	5,936	1,597	1,629	1,732
Business	646	649	631	655	2,581	617	624	600	601	2,442	586	583	568
Wholesale / Global Carrier	1,017	999	1,021	993	4,030	1,088	1,102	1,090	1,147	4,427	1,218	1,215	1,255
Other	6	4	9	15	34	7	6	6	6	25	6	4	3
<b>Total</b>	<b>4,552</b>	<b>4,522</b>	<b>4,531</b>	<b>4,740</b>	<b>18,345</b>	<b>4,519</b>	<b>4,554</b>	<b>4,536</b>	<b>4,820</b>	<b>18,429</b>	<b>4,731</b>	<b>4,767</b>	<b>4,882</b>

\* 2003/4 numbers estimated to reflect new Premium Rate Services recognition policy

#### Headline Year-on-Year Growth

EXTERNAL REVENUE BY SEGMENT	2004/5					2005/6		
	Q1 £m	Q2 £m	Q3 £m	Q4 £m	Total £m	Q1 £m	Q2 £m	Q3 £m
Consumer	(5.3%)	(5.2%)	(6.2%)	(6.1%)	(5.7%)	(6.5%)	(5.2%)	(5.4%)
Major Corporate	0.2%	2.1%	4.6%	4.8%	3.0%	14.8%	15.4%	20.3%
Business	(4.5%)	(3.9%)	(4.9%)	(8.2%)	(5.4%)	(5.0%)	(6.6%)	(5.3%)
Wholesale / Global Carrier	7.0%	10.3%	6.8%	15.5%	9.9%	11.9%	10.3%	15.1%
Other	n/m	n/m	n/m	n/m	n/m	n/m	n/m	n/m
<b>Total</b>	<b>(0.7%)</b>	<b>0.7%</b>	<b>0.1%</b>	<b>1.7%</b>	<b>0.5%</b>	<b>4.7%</b>	<b>4.7%</b>	<b>7.6%</b>

#### Underlying Year-on-Year Growth - excluding impact of mobile termination and revenues from Infonet and Albacom

EXTERNAL REVENUE BY SEGMENT	2004/5					2005/6		
	Q1 £m	Q2 £m	Q3 £m	Q4 £m	Total £m	Q1 £m	Q2 £m	Q3 £m
Consumer	(4.5%)	(4.3%)	(4.6%)	(4.7%)	(4.5%)	(4.9%)	(4.5%)	(5.4%)
Major Corporate	0.4%	2.4%	5.2%	0.5%	2.1%	4.2%	5.6%	8.9%
Business	(3.7%)	(2.9%)	(2.7%)	(6.3%)	(3.9%)	(2.8%)	(4.8%)	(5.3%)
Wholesale / Global Carrier	10.6%	14.4%	16.0%	21.7%	15.6%	16.8%	11.6%	11.6%
Other	n/m	n/m	n/m	n/m	n/m	n/m	n/m	n/m
<b>Total</b>	<b>0.5%</b>	<b>2.1%</b>	<b>3.2%</b>	<b>2.2%</b>	<b>2.0%</b>	<b>3.4%</b>	<b>2.5%</b>	<b>3.2%</b>

EXTERNAL REVENUE ANALYSIS	2003/4*					2004/5					2005/6		
	Q1 £m	Q2 £m	Q3 £m	Q4 £m	Total £m	Q1 £m	Q2 £m	Q3 £m	Q4 £m	Total £m	Q1 £m	Q2 £m	Q3 £m
Exchange lines/ISDN - connection and rental	949	962	939	929	3,779	918	959	952	934	3,763	921	912	889
<b>Calls</b>	1,120	1,091	1,059	1,044	4,314	982	888	820	799	3,489	764	749	730
Private Circuits	352	324	348	324	1,348	326	325	325	316	1,292	314	302	322
Transit, conveyance, interconnect circuits and other wholesale (incl. FRIACO)	638	632	597	607	2,474	657	650	619	599	2,525	630	634	636
Other	783	752	750	758	3,043	700	699	685	726	2,810	717	731	698
<b>Total Traditional</b>	<b>3,842</b>	<b>3,761</b>	<b>3,693</b>	<b>3,662</b>	<b>14,958</b>	<b>3,583</b>	<b>3,521</b>	<b>3,401</b>	<b>3,374</b>	<b>13,879</b>	<b>3,346</b>	<b>3,328</b>	<b>3,275</b>
Networked IT Services	552	584	611	799	2,546	634	699	738	995	3,066	904	918	1,046
Broadband	92	106	128	165	491	186	199	253	292	930	314	350	374
Mobility	16	17	26	40	99	43	49	55	58	205	61	65	67
Other	50	54	73	74	251	73	86	89	101	349	106	106	120
<b>Total New Wave</b>	<b>710</b>	<b>761</b>	<b>838</b>	<b>1,078</b>	<b>3,387</b>	<b>936</b>	<b>1,033</b>	<b>1,135</b>	<b>1,446</b>	<b>4,550</b>	<b>1,385</b>	<b>1,439</b>	<b>1,607</b>
<b>Total Revenue (Incl. Infonet and Albacom)</b>	<b>4,552</b>	<b>4,522</b>	<b>4,531</b>	<b>4,740</b>	<b>18,345</b>	<b>4,519</b>	<b>4,554</b>	<b>4,536</b>	<b>4,820</b>	<b>18,429</b>	<b>4,731</b>	<b>4,767</b>	<b>4,882</b>
Memo: Infonet and Albacom included above - Traditional									31	31	41	42	39
New Wave									79	79	158	147	164
									110	110	199	189	203

\* 2003/4 numbers estimated to reflect new Premium Rate Services recognition policy

SOLUTIONS AND C&SI SALES ORDER VALUE	2003/4				2004/5				2005/6		
	Q1 £m	Q2 £m	Q3 £m	Q4 £m	Q1 £m	Q2 £m	Q3 £m	Q4 £m	Q1 £m	Q2 £m	Q3 £m
<b>Total order intake</b>	2,048	561	2,078	2,325	1,276	852	1,235	3,798	2,359	752	1,194
<b>Rolling 12 months order intake</b>	5,875	6,020	6,343	7,012	6,240	6,531	5,688	7,161	8,244	8,144	8,103

EXTERNAL REVENUE ANALYSIS - Retail	2003/4*					2004/5					2005/6		
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3
	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m
Exchange lines/ISDN - connection and rental	775	791	770	761	3,097	752	801	795	780	3,128	766	754	741
Calls	992	967	944	927	3,830	875	787	729	710	3,101	678	664	650
Private Circuits	44	47	48	46	185	43	47	48	35	173	41	41	41
Transit, conveyance, interconnect circuits and other wholesale (incl. FRIACO)													
Other	296	282	306	260	1,144	266	277	272	254	1,069	262	276	262
<b>Total Traditional</b>	<b>2,107</b>	<b>2,087</b>	<b>2,068</b>	<b>1,994</b>	<b>8,256</b>	<b>1,936</b>	<b>1,912</b>	<b>1,844</b>	<b>1,779</b>	<b>7,471</b>	<b>1,747</b>	<b>1,735</b>	<b>1,694</b>
Networked IT Services	47	48	56	83	234	56	73	72	83	284	75	73	83
Broadband	63	73	80	99	315	108	110	131	147	496	159	176	185
Mobility	3	5	6	5	19	17	23	30	32	102	27	30	31
Other	3	9	13	17	42	14	18	19	26	77	17	26	29
<b>Total New Wave</b>	<b>116</b>	<b>135</b>	<b>155</b>	<b>204</b>	<b>610</b>	<b>195</b>	<b>224</b>	<b>252</b>	<b>288</b>	<b>959</b>	<b>278</b>	<b>305</b>	<b>328</b>
<b>Total External Revenue</b>	<b>2,223</b>	<b>2,222</b>	<b>2,223</b>	<b>2,198</b>	<b>8,866</b>	<b>2,131</b>	<b>2,136</b>	<b>2,096</b>	<b>2,067</b>	<b>8,430</b>	<b>2,025</b>	<b>2,040</b>	<b>2,022</b>
Memo: Internal Revenue	33	38	45	72	188	53	68	64	83	268	79	82	81
<b>Total Retail Reported Revenue</b>	<b>2,256</b>	<b>2,260</b>	<b>2,268</b>	<b>2,270</b>	<b>9,054</b>	<b>2,184</b>	<b>2,204</b>	<b>2,160</b>	<b>2,150</b>	<b>8,698</b>	<b>2,104</b>	<b>2,122</b>	<b>2,103</b>

\* 2003/4 numbers estimated to reflect new Premium Rate Services recognition policy

EXTERNAL REVENUE ANALYSIS - Wholesale	2003/4					2004/5					2005/6		
	Q1 £m	Q2 £m	Q3 £m	Q4 £m	Total £m	Q1 £m	Q2 £m	Q3 £m	Q4 £m	Total £m	Q1 £m	Q2 £m	Q3 £m
Exchange lines/ISDN - connection and renta													
Calls													
Private Circuits	176	145	168	149	638	154	155	155	167	631	161	150	169
Transit, conveyance, interconnect circuits and other wholesale (incl. FRIACO)	638	632	597	607	2,474	657	650	619	599	2,525	630	634	636
Other													
<b>Total Traditional</b>	<b>814</b>	<b>777</b>	<b>765</b>	<b>756</b>	<b>3,112</b>	<b>811</b>	<b>805</b>	<b>774</b>	<b>766</b>	<b>3,156</b>	<b>791</b>	<b>784</b>	<b>805</b>
Networked IT Services													
Broadband	25	29	40	58	152	71	79	110	132	392	141	160	174
Mobility													
Other	47	45	60	57	209	59	68	70	75	272	89	80	91
<b>Total New Wave</b>	<b>72</b>	<b>74</b>	<b>100</b>	<b>115</b>	<b>361</b>	<b>130</b>	<b>147</b>	<b>180</b>	<b>207</b>	<b>664</b>	<b>230</b>	<b>240</b>	<b>265</b>
<b>Total External Revenue</b>	<b>886</b>	<b>851</b>	<b>865</b>	<b>871</b>	<b>3,473</b>	<b>941</b>	<b>952</b>	<b>954</b>	<b>973</b>	<b>3,820</b>	<b>1,021</b>	<b>1,024</b>	<b>1,070</b>
Memo: Internal Revenue	1,392	1,368	1,359	1,369	5,488	1,332	1,311	1,318	1,314	5,275	1,283	1,254	1,236
<b>Total Wholesale Reported Revenue</b>	<b>2,278</b>	<b>2,219</b>	<b>2,224</b>	<b>2,240</b>	<b>8,961</b>	<b>2,273</b>	<b>2,263</b>	<b>2,272</b>	<b>2,287</b>	<b>9,095</b>	<b>2,304</b>	<b>2,278</b>	<b>2,306</b>

EXTERNAL REVENUE ANALYSIS - Global Services	2003/4*					2004/5					2005/6		
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3
	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m
Exchange lines/ISDN - connection and rental	174	171	169	168	682	166	158	157	154	635	155	158	148
Calls	128	124	115	117	484	107	101	91	89	388	86	85	80
Private Circuits	132	132	132	129	525	129	123	122	114	488	112	111	112
Transit, conveyance, interconnect circuits and other wholesale (incl. FRIACO)					-					-			
Other	481	466	435	483	1,865	427	416	407	466	1,716	449	451	433
<b>Total Traditional</b>	<b>915</b>	<b>893</b>	<b>851</b>	<b>897</b>	<b>3,556</b>	<b>829</b>	<b>798</b>	<b>777</b>	<b>823</b>	<b>3,227</b>	<b>802</b>	<b>805</b>	<b>773</b>
Networked IT Services	505	536	555	716	2,312	578	626	666	912	2,782	829	845	963
Broadband	4	4	8	8	24	7	10	12	13	42	14	14	15
Mobility	13	12	20	35	80	26	26	25	26	103	34	35	36
Other	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total New Wave</b>	<b>522</b>	<b>552</b>	<b>583</b>	<b>759</b>	<b>2,416</b>	<b>611</b>	<b>662</b>	<b>703</b>	<b>951</b>	<b>2,927</b>	<b>877</b>	<b>894</b>	<b>1,014</b>
<b>Total Revenue (Incl. Infonet and Albacom)</b>	<b>1,437</b>	<b>1,445</b>	<b>1,434</b>	<b>1,656</b>	<b>5,972</b>	<b>1,440</b>	<b>1,460</b>	<b>1,480</b>	<b>1,774</b>	<b>6,154</b>	<b>1,679</b>	<b>1,699</b>	<b>1,787</b>
Memo: Internal Revenue	309	327	334	329	1,299	287	332	330	385	1,334	356	368	374
<b>Total Global Services Reported Revenue</b>	<b>1,746</b>	<b>1,772</b>	<b>1,768</b>	<b>1,985</b>	<b>7,271</b>	<b>1,727</b>	<b>1,792</b>	<b>1,810</b>	<b>2,159</b>	<b>7,488</b>	<b>2,035</b>	<b>2,067</b>	<b>2,161</b>
Memo: Infonet and Albacom included above - Traditional									31	31	41	42	39
New Wave									79	79	158	147	164
									110	110	199	189	203

\* 2003/4 numbers estimated to reflect new Premium Rate Services recognition policy

Summary Cost Analysis	2004/5					2005/6		
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3
	£m	£m	£m	£m	£m	£m	£m	£m
Net staff costs before leaver costs^	898	859	929	980	<b>3,666</b>	965	1,002	980
Leaver costs	102	8	12	44	<b>166</b>	6	37	23
Net staff costs (including leaver costs)	1,000	867	941	1,024	<b>3,832</b>	971	1,039	1,003
Other operating costs	1,285	1,371	1,370	1,502	<b>5,528</b>	1,436	1,444	1,520
<b>Sub total</b>	<b>2,285</b>	<b>2,238</b>	<b>2,311</b>	<b>2,526</b>	<b>9,360</b>	<b>2,407</b>	<b>2,483</b>	<b>2,523</b>
POLO's	988	964	880	893	<b>3,725</b>	1,009	989	1,032
Depreciation and amortisation	700	704	695	745	<b>2,844</b>	706	690	707
Amortisation of acquired intangibles	-	-	-	-	-	3	2	3
<b>Total costs*</b>	<b>3,973</b>	<b>3,906</b>	<b>3,886</b>	<b>4,164</b>	<b>15,929</b>	<b>4,125</b>	<b>4,164</b>	<b>4,265</b>

\* Under IFRS basis and before specific items  
^ Net Staff Costs is total staff costs less own work capitalised



Capex by Line of Business	2003/4					2004/5					2005/6		
	Q1 £m	Q2 £m	Q3 £m	Q4 £m	Total £m	Q1 £m	Q2 £m	Q3 £m	Q4 £m	Total £m	Q1 £m	Q2 £m	Q3 £m
<b>BT Retail</b>	<b>24</b>	<b>19</b>	<b>35</b>	<b>34</b>	<b>112</b>	<b>31</b>	<b>41</b>	<b>44</b>	<b>54</b>	<b>170</b>	<b>35</b>	<b>33</b>	<b>32</b>
Access	215	232	270	249	<b>966</b>	269	274	269	225	<b>1,037</b>	257	228	238
Switch	11	22	37	17	<b>87</b>	30	25	31	14	<b>100</b>	10	8	9
Transmission	54	46	49	64	<b>213</b>	45	50	73	62	<b>230</b>	46	52	45
Products/Systems Support	89	109	134	216	<b>548</b>	133	199	141	140	<b>614</b>	174	156	199
<b>BT Wholesale</b>	<b>369</b>	<b>409</b>	<b>490</b>	<b>546</b>	<b>1,814</b>	<b>477</b>	<b>548</b>	<b>514</b>	<b>441</b>	<b>1,981</b>	<b>487</b>	<b>444</b>	<b>491</b>
Solutions and C&SI	36	25	19	41	<b>121</b>	47	61	66	86	<b>260</b>	51	49	55
UK Networks	24	35	33	39	<b>131</b>	37	35	24	25	<b>121</b>	27	32	23
Other	37	42	59	90	<b>228</b>	60	65	51	48	<b>223</b>	64	90	91
<b>BT Global Services</b>	<b>97</b>	<b>102</b>	<b>111</b>	<b>170</b>	<b>480</b>	<b>144</b>	<b>161</b>	<b>141</b>	<b>159</b>	<b>604</b>	<b>142</b>	<b>171</b>	<b>169</b>
Others (includes Fleet and Property)	62	48	63	94	<b>267</b>	42	53	71	90	<b>256</b>	52	46	67
<b>Total</b>	<b>552</b>	<b>578</b>	<b>699</b>	<b>844</b>	<b>2,673</b>	<b>694</b>	<b>803</b>	<b>770</b>	<b>744</b>	<b>3,011</b>	<b>716</b>	<b>694</b>	<b>759</b>

2003/4 and 2004/5 numbers restated to reflect trading model changes

<b>Total Fixed Network Calls</b>															
<b>Quarterly Minutes (billions)</b>	<b>Jun-02</b>	<b>Sep-02</b>	<b>Dec-02</b>	<b>Mar-03</b>	<b>Jun-03</b>	<b>Sep-03</b>	<b>Dec-03</b>	<b>Mar-04</b>	<b>Jun-04</b>	<b>Sep-04</b>	<b>Dec-04</b>	<b>Mar-05</b>	<b>Jun-05</b>	<b>Sep-05</b>	<b>Dec-05</b>
Internet Related and Other Non Geo	15.61	14.80	14.83	<b>14.81</b>	13.94	13.06	12.51	<b>12.45</b>	10.93	10.13	9.33	<b>8.68</b>	7.51	6.86	6.20
Fixed to Mobile	2.26	2.34	2.34	<b>2.31</b>	2.37	2.37	2.29	<b>2.26</b>	2.21	2.20	2.13	<b>2.08</b>	2.13	2.08	2.02
<b>Total Non Geographic Calls</b>	<b>17.88</b>	<b>17.13</b>	<b>17.18</b>	<b>17.12</b>	<b>16.31</b>	<b>15.43</b>	<b>14.79</b>	<b>14.70</b>	<b>13.13</b>	<b>12.33</b>	<b>11.46</b>	<b>10.76</b>	<b>9.64</b>	<b>8.94</b>	<b>8.22</b>
Local	12.96	12.66	13.16	<b>12.81</b>	12.04	11.67	11.89	<b>11.78</b>	10.61	10.34	10.42	<b>10.15</b>	9.53	9.02	9.15
National	6.58	6.59	6.65	<b>6.52</b>	6.14	6.09	6.07	<b>6.09</b>	5.53	5.51	5.46	<b>5.33</b>	5.09	4.90	4.87
International	0.57	0.57	0.58	<b>0.57</b>	0.56	0.55	0.56	<b>0.55</b>	0.52	0.52	0.52	<b>0.50</b>	0.49	0.48	0.47
<b>Total Geographic</b>	<b>20.11</b>	<b>19.83</b>	<b>20.39</b>	<b>19.91</b>	<b>18.74</b>	<b>18.31</b>	<b>18.51</b>	<b>18.43</b>	<b>16.66</b>	<b>16.37</b>	<b>16.40</b>	<b>15.98</b>	<b>15.11</b>	<b>14.40</b>	<b>14.49</b>
<b>Total Retail</b>	<b>37.98</b>	<b>36.96</b>	<b>37.56</b>	<b>37.03</b>	<b>35.04</b>	<b>33.74</b>	<b>33.30</b>	<b>33.13</b>	<b>29.79</b>	<b>28.70</b>	<b>27.86</b>	<b>26.74</b>	<b>24.75</b>	<b>23.34</b>	<b>22.71</b>
Freephone and FRIACO	18.03	18.80	20.83	<b>22.90</b>	23.20	22.10	22.23	<b>23.64</b>	20.88	18.55	16.71	<b>15.84</b>	12.83	9.90	8.38
<b>BT Group Originating Calls*</b>	<b>56.01</b>	<b>55.76</b>	<b>58.39</b>	<b>59.93</b>	<b>58.24</b>	<b>55.84</b>	<b>55.54</b>	<b>56.77</b>	<b>50.67</b>	<b>47.25</b>	<b>44.57</b>	<b>42.58</b>	<b>37.58</b>	<b>33.24</b>	<b>31.09</b>
* Excluding Payphones and Directories (c0.3bn mins/qtr)															
<b>Total Fixed Network Calls</b>															
<b>Quarterly Year on Year Minutes Change</b>	<b>Jun-02</b>	<b>Sep-02</b>	<b>Dec-02</b>	<b>Mar-03</b>	<b>Jun-03</b>	<b>Sep-03</b>	<b>Dec-03</b>	<b>Mar-04</b>	<b>Jun-04</b>	<b>Sep-04</b>	<b>Dec-04</b>	<b>Mar-05</b>	<b>Jun-05</b>	<b>Sep-05</b>	<b>Dec-05</b>
Internet Related and Other Non Geo	(3)%	(8)%	(8)%	<b>(11)%</b>	(11)%	(12)%	(16)%	<b>(16)%</b>	(22)%	(22)%	(25)%	<b>(30)%</b>	(31)%	(32)%	(34)%
Fixed to Mobile	5%	7%	6%	<b>5%</b>	5%	1%	(2)%	<b>(2)%</b>	(7)%	(7)%	(7)%	<b>(8)%</b>	(4)%	(6)%	(5)%
<b>Total Non Geographic Calls</b>	<b>(2)%</b>	<b>(6)%</b>	<b>(6)%</b>	<b>(9)%</b>	<b>(9)%</b>	<b>(10)%</b>	<b>(14)%</b>	<b>(14)%</b>	<b>(19)%</b>	<b>(20)%</b>	<b>(23)%</b>	<b>(27)%</b>	<b>(27)%</b>	<b>(27)%</b>	<b>(28)%</b>
Local	(4)%	(5)%	(4)%	<b>(6)%</b>	(7)%	(8)%	(10)%	<b>(8)%</b>	(12)%	(11)%	(12)%	<b>(14)%</b>	(10)%	(13)%	(12)%
National	(3)%	(3)%	(2)%	<b>(4)%</b>	(7)%	(8)%	(9)%	<b>(7)%</b>	(10)%	(10)%	(10)%	<b>(12)%</b>	(8)%	(11)%	(11)%
International	(9)%	(11)%	(8)%	<b>(4)%</b>	(3)%	(3)%	(3)%	<b>(4)%</b>	(7)%	(6)%	(7)%	<b>(9)%</b>	(6)%	(7)%	(9)%
<b>Total Geographic</b>	<b>(4)%</b>	<b>(4)%</b>	<b>(3)%</b>	<b>(5)%</b>	<b>(7)%</b>	<b>(8)%</b>	<b>(9)%</b>	<b>(7)%</b>	<b>(11)%</b>	<b>(11)%</b>	<b>(11)%</b>	<b>(13)%</b>	<b>(9)%</b>	<b>(12)%</b>	<b>(12)%</b>
<b>Total Retail</b>	<b>(3)%</b>	<b>(5)%</b>	<b>(5)%</b>	<b>(7)%</b>	<b>(8)%</b>	<b>(9)%</b>	<b>(11)%</b>	<b>(11)%</b>	<b>(15)%</b>	<b>(15)%</b>	<b>(16)%</b>	<b>(19)%</b>	<b>(17)%</b>	<b>(19)%</b>	<b>(18)%</b>
Freephone and FRIACO	149%	102%	70%	<b>38%</b>	29%	18%	7%	<b>3%</b>	(10)%	(16)%	(25)%	<b>(33)%</b>	(39)%	(47)%	(50)%
<b>BT Group Originating Calls*</b>	<b>21%</b>	<b>16%</b>	<b>13%</b>	<b>6%</b>	<b>4%</b>	<b>0%</b>	<b>(5)%</b>	<b>(5)%</b>	<b>(13)%</b>	<b>(15)%</b>	<b>(20)%</b>	<b>(25)%</b>	<b>(26)%</b>	<b>(30)%</b>	<b>(30)%</b>

Exchange Lines ('000)															
Product Group Summary	Jun-02	Sep-02	Dec-02	Mar-03	Jun-03	Sep-03	Dec-03	Mar-04	Jun-04	Sep-04	Dec-04	Mar-05	Jun-05	Sep-05	Dec-05
<b>Retail</b>															
Business Voice	5,702	5,661	5,614	<b>5,570</b>	5,539	5,483	5,395	<b>5,324</b>	5,260	5,148	5,043	<b>4,976</b>	4,895	4,789	4,735
Business ISDN	3,358	3,425	3,468	<b>3,492</b>	3,519	3,528	3,524	<b>3,500</b>	3,476	3,452	3,413	<b>3,382</b>	3,311	3,254	3,207
Business Broadband	59	78	103	<b>136</b>	158	184	218	<b>247</b>	272	297	326	<b>347</b>	371	396	428
Major Corporate Broadband *	3	5	8	<b>10</b>	20	26	33	<b>40</b>	47	55	65	<b>75</b>	83	90	99
<b>Total Business</b>	<b>9,122</b>	<b>9,169</b>	<b>9,193</b>	<b>9,208</b>	<b>9,236</b>	<b>9,221</b>	<b>9,170</b>	<b>9,111</b>	<b>9,055</b>	<b>8,952</b>	<b>8,847</b>	<b>8,780</b>	<b>8,660</b>	<b>8,529</b>	<b>8,469</b>
Residential Voice	19,735	19,744	19,790	<b>19,775</b>	19,716	19,679	19,683	<b>19,649</b>	19,554	19,497	19,467	<b>19,405</b>	19,086	18,701	18,360
Residential ISDN	300	303	301	<b>290</b>	280	264	243	<b>221</b>	198	170	140	<b>115</b>	93	74	61
Residential Broadband	110	150	205	<b>293</b>	378	455	578	<b>680</b>	783	931	1,100	<b>1,330</b>	1,486	1,625	1,801
<b>Total Residential</b>	<b>20,145</b>	<b>20,197</b>	<b>20,296</b>	<b>20,358</b>	<b>20,374</b>	<b>20,398</b>	<b>20,504</b>	<b>20,550</b>	<b>20,535</b>	<b>20,598</b>	<b>20,707</b>	<b>20,850</b>	<b>20,665</b>	<b>20,400</b>	<b>20,222</b>
Total Voice	25,437	25,405	25,404	<b>25,345</b>	25,255	25,162	25,078	<b>24,973</b>	24,814	24,645	24,510	<b>24,381</b>	23,981	23,490	23,095
Total ISDN	3,658	3,728	3,769	<b>3,782</b>	3,799	3,792	3,767	<b>3,721</b>	3,674	3,622	3,553	<b>3,497</b>	3,404	3,328	3,268
Total Broadband*	172	233	316	<b>439</b>	556	665	829	<b>967</b>	1,102	1,283	1,491	<b>1,752</b>	1,940	2,111	2,328
<b>Total Retail Lines</b>	<b>29,267</b>	<b>29,366</b>	<b>29,489</b>	<b>29,566</b>	<b>29,610</b>	<b>29,619</b>	<b>29,674</b>	<b>29,661</b>	<b>29,590</b>	<b>29,550</b>	<b>29,554</b>	<b>29,630</b>	<b>29,325</b>	<b>28,929</b>	<b>28,691</b>
<b>BT Wholesale</b>															
<b>BT Wholesale Broadband Connections</b>	<b>277</b>	<b>391</b>	<b>555</b>	<b>800</b>	<b>1,058</b>	<b>1,339</b>	<b>1,753</b>	<b>2,215</b>	<b>2,687</b>	<b>3,294</b>	<b>4,107</b>	<b>4,932</b>	<b>5,598</b>	<b>6,229</b>	<b>6,928</b>
* Sold to Major Corporates as Connectivity and not as ISP.															

<b>BT Together Packages ('000)</b>																
	<b>Mar-02</b>	<b>Jun-02</b>	<b>Sep-02</b>	<b>Dec-02</b>	<b>Mar-03</b>	<b>Jun-03</b>	<b>Sep-03</b>	<b>Dec-03</b>	<b>Mar-04</b>	<b>Jun-04</b>	<b>Sep-04</b>	<b>Dec-04</b>	<b>Mar-05</b>	<b>Jun-05</b>	<b>Sep-05</b>	<b>Dec-05</b>
<b>Total</b>	<b>8,590</b>	<b>8,736</b>	<b>8,814</b>	<b>8,883</b>	<b>8,894</b>	<b>8,873</b>	<b>8,934</b>	<b>8,956</b>	<b>8,859</b>	<b>8,991</b>	<b>17,617</b>	<b>17,599</b>	<b>17,560</b>	<b>17,268</b>	<b>16,914</b>	<b>16,609</b>
Option 1	N/A	N/A	N/A	N/A	N/A	5,100	5,255	5,379	5,419	5,609	14,270	14,314	14,326	14,119	13,836	13,600
Option 2	N/A	N/A	N/A	N/A	N/A	1,087	1,173	1,220	1,218	1,250	1,269	1,290	1,317	1,344	1,387	1,409
Option 3	N/A	N/A	N/A	N/A	N/A	82	210	274	324	433	515	556	582	582	575	573
BTT Local	N/A	N/A	N/A	N/A	N/A	2,604	2,296	2,083	1,898	1,699	1,563	1,439	1,335	1,223	1,116	1,027
<b>BT Mobility Connections ('000)</b>																
	<b>Mar-02</b>	<b>Jun-02</b>	<b>Sep-02</b>	<b>Dec-02</b>	<b>Mar-03</b>	<b>Jun-03</b>	<b>Sep-03</b>	<b>Dec-03</b>	<b>Mar-04</b>	<b>Jun-04</b>	<b>Sep-04</b>	<b>Dec-04</b>	<b>Mar-05</b>	<b>Jun-05</b>	<b>Sep-05</b>	<b>Dec-05</b>
<b>Total</b>					<b>27</b>	<b>57</b>	<b>70</b>	<b>106</b>	<b>145</b>	<b>215</b>	<b>305</b>	<b>341</b>	<b>372</b>	<b>370</b>	<b>350</b>	<b>334</b>
Business	N/A	N/A	N/A	N/A	27	51	59	82	104	127	144	162	185	196	204	209
Consumer	N/A	N/A	N/A	N/A	N/A	6	11	24	41	88	161	179	187	174	146	125

**Average Revenue per Consumer Household \***

	<b>Jun-02</b>	<b>Sep-02</b>	<b>Dec-02</b>	<b>Mar-03</b>	<b>Jun-03</b>	<b>Sep-03</b>	<b>Dec-03</b>	<b>Mar-04</b>	<b>Jun-04</b>	<b>Sep-04</b>	<b>Dec-04</b>	<b>Mar-05</b>	<b>Jun-05</b>	<b>Sep-05</b>	<b>Dec-05</b>
	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£
Annual revenue	266	269	270	<b>271</b>	272	270	268	<b>266</b>	265	261	258	<b>254</b>	252	251	250
Contracted**	55%	55%	56%	<b>56%</b>	56%	57%	57%	<b>58%</b>	59%	60%	61%	<b>63%</b>	65%	65%	66%
Non-contracted	45%	45%	44%	<b>44%</b>	44%	43%	43%	<b>42%</b>	41%	40%	39%	<b>37%</b>	35%	35%	34%

\* Rolling 12 month consumer revenue, less mobile polos, divided by average number of primary lines

\*\* Includes line rental, broadband, select services and packages.

2003/4 numbers estimated to reflect new Premium Rate Services recognition policy

**Fixed to Fixed Voice Market Share \***

	Jun-02	Sep-02	Dec-02	Mar-03	Jun-03	Sep-03	Dec-03	Mar-04	Jun-04	Sep-04	Dec-04	Mar-05	Jun-05	Sep-05	Dec-05
Residential	73%	73%	74%	<b>73%</b>	72%	70%	69%	<b>68%</b>	66%	65%	63%	<b>62%</b>	61%	59%	58%
Business	47%	47%	47%	<b>46%</b>	45%	44%	43%	<b>43%</b>	43%	42%	42%	<b>41%</b>	41%	41%	41%

\* BT estimates: Local, national, international and non-geographic voice minutes

<b>CPS Volumes ('000)</b>																
	<b>Mar-02</b>	<b>Jun-02</b>	<b>Sep-02</b>	<b>Dec-02</b>	<b>Mar-03</b>	<b>Jun-03</b>	<b>Sep-03</b>	<b>Dec-03</b>	<b>Mar-04</b>	<b>Jun-04</b>	<b>Sep-04</b>	<b>Dec-04</b>	<b>Mar-05</b>	<b>Jun-05</b>	<b>Sep-05</b>	<b>Dec-05</b>
Number of users*	<b>72</b>	214	381	648	<b>1,044</b>	1,622	2,120	2,725	<b>3,299</b>	3,723	4,169	4,571	<b>4,909</b>	5,291	5,554	5,779
Net adds in quarter		142	167	267	<b>396</b>	578	498	605	<b>574</b>	424	446	402	<b>338</b>	382	263	225
* CPS numbers include those customers who have migrated from Indirect Access																
<b>WLR and Calls &amp; Access Volumes ('000)</b>																
	<b>Jun-02</b>	<b>Sep-02</b>	<b>Dec-02</b>	<b>Mar-03</b>	<b>Jun-03</b>	<b>Sep-03</b>	<b>Dec-03</b>	<b>Mar-04</b>	<b>Jun-04</b>	<b>Sep-04</b>	<b>Dec-04</b>	<b>Mar-05</b>	<b>Jun-05</b>	<b>Sep-05</b>	<b>Dec-05</b>	
Analogue lines / ISDN Channels		51	57	72	<b>91</b>	121	180	291	<b>377</b>	491	630	825	1,026	1,450	1,882	2,333
<b>LLU Volumes ('000)</b>																
	<b>Jun-02</b>	<b>Sep-02</b>	<b>Dec-02</b>	<b>Mar-03</b>	<b>Jun-03</b>	<b>Sep-03</b>	<b>Dec-03</b>	<b>Mar-04</b>	<b>Jun-04</b>	<b>Sep-04</b>	<b>Dec-04</b>	<b>Mar-05</b>	<b>Jun-05</b>	<b>Sep-05</b>	<b>Dec-05</b>	
Full and Shared loops		1	1	2	<b>3</b>	6	8	8	<b>11</b>	14	20	28	<b>41</b>	72	122	192